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Munich Exhibition Center



# **Meet Italy at AIRTEC 2015**

Hall C3 Booth C77 Stand ICE



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ICE - Agenzia per la promozione all'estero e l'internazionalizzazione delle imprese italiane

## ICE - ITALIAN TRADE AGENCY

ICE-Italian Trade Agency is a governmental agency that supports Italian companies in their internationalization efforts, implementing the strategies of the Ministry of Economic Development. It helps to develop, facilitate and promote Italian economic and trade relations with foreign countries. By supporting Italian companies in their internationalization process and in the marketing of Italian goods and services, ICE promotes the "Made In Italy" image around the world. Through its international presence, alongside the Italian diplomatic network, ICE-Italian Trade Agency works together with Italian Regions, Chambers of Commerce, business organisations and other public and private actors to offer coordinated support for businesses and Italian organisations involved in the globalization process. From its Rome headquarters, with offices in Milan and around the world, ICE-Italian Trade Agency provides information, assistance and promotion services to businesses and institutions, encouraging cooperation within the industrial, agricultural and agri-food sectors, distribution and tertiary businesses, to expand the presence of Italian companies on international markets. In order to support the Italian Hi-tech sectors, ICE-Italian Trade Promotion Agency offers a wide range of initiatives worldwide, such as participation in conferences, trade fairs, such as AIRTEC, presentations and bilateral workshops.

#### ICE is online on:

**www.ice.gov.it** — a website for Italian companies; it contains information on foreign markets, ICE activities, assistance and promotional services.

www.italtrade.com — The Made in Italy Official Portal for foreign companies provides information on Italian production and a database of Italian exporting companies (the Made in Italy Business Directory).

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#### ITALIAN MINISTRY OF ECONOMIC DEVELOPMENT

The Italian Ministry of Economic Development operates in four main fields: industrial policies, energy, communications and internationalisation policies. Its activities aim to support the innovation, development and competitiveness of Italian economy at both, national and international levels.

Among the activities of the Ministry of Economic Development, the policies for the internationalisation of enterprises and for the promotion of the Italian products abroad are particularly important. Specifically, these policies are implemented through the following activities: facilitation of trade with third countries (Trade Facilitation); guidelines and proposals for the EU's trade policy; activation of the EU trade defence mechanisms (anti-dumping and antisubsidy measures, safeguard clauses); negotiation of multilateral trade agreements and bilateral economic cooperation with third countries; promotion of new Italian investments abroad and policies for attracting new foreign investments in Italy.

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## AIAD - ITALIAN INDUSTRIES FEDERATION FOR AEROSPACE, DEFENCE AND SECURITY

AIAD is the Italian Industry organization, member of Confindustria. It represents High Technology Italian Industry almost in its entirety, for design, construction, research and service of products destined to institutional or similar customer in the following sectors:

Civil and Military aerospace – Military Land and Naval – Electronic Systems and Equipment.

Since February 2009, in order to fulfil the requests of Confindustria and to improve its level of representation, AIAD changed its name, while maintaining the same acronym and logo (AIAD), to become "Federation of Italian Companies for Aerospace, Defense and Security".

AIAD is member, of the Eropean Association (asd). It represents the proper interface with all national and international institutions aiming to coordinate any action requiring a collective expression of the relevant national interest.

The Federation's aims are pursed through the following actions:

- Monitoring and propose actions relative to legislative aspects
- · Dissemination of information, through public reports and distribution of documents, to central political authorities, local authorities, representative in international Organisations such as the European Union, NATO, WEU, and finally to the correspondent foreign organisations and national and foreign press
- Coordination of suitable actions aimed to guarantee fair and equal treatment for the national industry in other EU Countries and in non-EU countries, with which Italy has signed collaboration agreements
- Statistical analysis of economic indicators relating to activities of interest and dissemination of results both nationally and internationally
- Coordination of promotional actions; holding of meetings, conferences and debates on topics of interest

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#### THE ITALIAN AEROSPACE INDUSTRY

The Italian aerospace industry continues to play a leading role in the Italian economy, and to stand out as one of the few high-tech industries that can produce innovations capable of generating positive ripple effects in other national industrial sectors.

Today, the Italian aerospace industry yanks fourth in Europe, seventh in the world and its projection is global. It should however be emphasized that since the early 2000s the industry has achieved an international profile through acquisitions and the commercial success of innovative products that allow the total control of a volume of industrial activity around 18 billion euros. With regard to the activities carried out in factories located in Italy, which are dominant, revenues rose to 13 billion euros, with a total work force of 64,000 employees, including more than 52,000 in the fields of aeronautics and space. The substantial investment in R&D, accounting for 15% of turnover, achieved certain objectives in terms of growth and stimulated technological innovations and spill-over effects in other technology-intensive industrial areas, such as nanotechnology, new materials, microelectronics, defense, communications and electronics.

Among the Italian regions active in the sector, it is possible to identify seven areas of excellence that reflect many technological districts, characterized not only by the presence of large groups, but also for the integrated system made up of SMEs, owners of high-technology value and innovative research centers and universities in Lombardy, Piedmont, Emilia Romagna, Lazio, Umbria, Campania and Puglia.







#### **ALBERTI UMBERTO S.R.L.**

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## **Contact:**

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## **COMPANY PROFILE**

Alberti designs and manufactures high quality right angle heads for over 35 years. Thanks to its widest range of tools, Alberti can easily satisfy the markets requirements by providing custom-made solutions. Beside the production of angle heads, Alberti also manufactures special tools and applications according to the customer's needs for different sectors such as aerospace, automotive, energy and die 8 mould.

Appreciated all over the world for the highest quality, our products are also well known for the high precision, reliability and the choise of material and treatments. All these characteristics contribute to the success of Alberti products and the Made in Italy quality.



#### **BOZZI S.P.A.**

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#### Contact:

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## **COMPANY PROFILE**

The Bozzi Spa company, established in 1961, is a manufacturer of precision mechanical parts for aerospace, military, industrial, scientific research, telecommunication and so on, delivering to domestic and foreign customers.

Nowadays Bozzi successfully started the assembling service, where the in-house produced mechanical parts are integrated with electrical and mechanical accessories; this activity is managed by the logistic dept., up to delivery of complete assemblies.

In Livorno plant, where 43 people are full-time employed, are operating machining centers up to 5 axes with maximum size of 3 mtrs., while the turning shop is equipped with multi-spindle lathes suitable for complex parts. In the same shop are also 3 Integrex machines; these tools are used where both high precision milling and turning are required on the same piece.

Other technologies available are EDM wire cutting, grinding and welding shop. Knowledge in technical requirements

Company's Quality System is certified according to ISO9001:2008, other certifications are in process.

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## **BRUFANI PRECISION MECHANICS S.R.L.**

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#### Contact:

Toni Brufani, CEO Jessica Hardt, Sales Deparment Marta Ceccarelli, Communication

## **COMPANY PROFILE**

Brufani Precision Mechanics S.r.l. is a company specialized in precision mechanical turning and milling dedicated to the aerospace industry. We can supply the entire value chain, from raw material procurement, production strategy, CAD/CAM programming, 3-/4- and 5-axis milling/turning to quality testing, 3D-Measuring with certificates and logistics processing. We realize small, medium series but also prototypes, with the collaboration of external companies we provide all type of heat and exterior treatments on the components, galvanic processes and non-destructive tests on materials, both ferrous, non-ferrous and plastic materials. We are certified UNI FN 9100 and ISO 9001.



## CERIN S.P.A.

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#### Contact:

Giuseppe Cuscov, Managing Director Lorena Bertanti, Sales Assistant Caspar Hoop, Country Sales Manager



## **COMPANY PROFILE**

CERIN has been present on the market since 1971 and currently represents one of the most well known and well reputed Italian manufacturer of carbide precision tools.

#### **COMPANY STRENGHTS**

Precision, reliability and a consolidated experience are available for serving high technological requirements' fields such as:

- Automotive industry
- Aerospace industry
- Shipbuilding
- Tool machines manufacturing
- Mechanical accessories (i.e. moulds, pumps, turbines, etc.)
- Composite materials application

A service of technical and commercial assistance is always available to meet customer needs. The company is UNI EN ISO 9001 certified.





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#### Contact:

Mirella Locatelli, Area Manager Giulio Gasparini, Area Manager



## **COMPANY PROFILE**

CMS Industries is highly specialized in the manufacture of CNC machining centres for the aerospace industry, dedicated to the machining, processing and waterjet cutting of a wide range of aluminium, plastic, and composite material components. Our worldwide presence, our commitment to R&D and product innovation, and the excellent value for money of our products make CMS the ideal partner of large international groups, able to respond quickly to all changes in the aerospace market. Innovative design and high mechanical quality are the basis of our customeroriented approach.



## **CURTI COSTRUZIONI MECCANICHE S.P.A.**

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## Contact:

Filippo Monducci, Sales Department Aerospace & Defence Alessio Diego Wagner, Sales & Marketing Manager

## **COMPANY PROFILE**

For more than 40 years, CURTI Costruzioni Meccaniche has been supplying mechanical parts and modules to the major players of the aerospace and defence industry.

## Our core skills are:

- long and strong experience in co-design, co-development, and manufacturing customized solutions
- machining and welding Titanium, Aluminum and Stainless Steel alloys
- in-house special processes (NDT, Heat Treatment, Welding GTAW & RW, Chemicals)
- providing complete solutions from the purchase of raw material to the final delivery of parts and/or groups









## **FOMAP S.R.L.**

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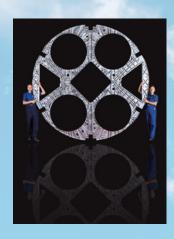
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## **COMPANY PROFILE**

F.O.M.A.P. S.r.L. operates since more than 30 years now, in the field of machining, assembling and costruction of precision mechanical components for Aeronautical, Military and Energy sectors.

We produce parts of medium-large size made of aluminium, steel, titanium and special alloys (Inconel, Hastelloy, etc)



## **FUCINE UMBRE S.R.L.**

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## Contact:

Antonio Alunni, Managing Director Fabio Grasso, Sales Manager









## **COMPANY PROFILE**

Manufacturing of closed die forging, pre-machined and finished parts for the aerospace market, Fucine Umbre is able to produce vertically integrated components ready to be used in the assembly line. Capabilities: comakership design, dies and tooling manufacturing, heat treatments, machining, non-destructive tests, shot peening, painting, galvanic and laboratory tests.

Approvals: UNIEN9100:2009, special processes NADCAP accreditation.

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#### Contact:

Luciano Roncaglia, President



## **COMPANY PROFILE**

Flexible hose assembly and special engineered components (e.g. fittings, valves, couplings) for aerospace hydraulic, fuel and pneumatic systems. Jointek operates a state-of-the-art hose assembly facility in conformance with "Parker Hannifin Corporation — Stratoflex Products Division" production processes and procedures. The facility is approved by many European aerospace OEMs.



#### KITE GROUP S.R.L.

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## Contact:

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## **COMPANY PROFILE**

Being Kite Group a people-centric company, one of the goals is becoming a talents' attractor and a "methodology factory". Kite Group expertise (aerospace, automotive, rail, energy, naval, and industry) is on Composite Structures Simulation through Progressive Failure Analysis (GENOA, MCQ, Optistruct, Nastran, Abaqus, Radioss, LS-Dyna, PamCrash, Ansys); Computational Fluid Dynamics (CRADLE, CFX, Fluent, Star CCM+, Open Foam); Fatigue on metal components through DVL; Business Intelligence on manufacturing through Luna decision; High Performance Computing-Cloud-ICT design and support.

14 | JOINTEK S.R.L. KITE GROUP S.R.L. | 15







## **LOMBARDIA AEROSPACE CLUSTER**

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## Contact:

Nadia Crespi, Supply Chain Coordinator

## **COMPANY PROFILE**

Lombardia Aerospace Cluster is a network of companies, universities and research centres able to integrate different competences: from fixed- to rotary wings, from satellites to avionics, from materials to equipments and to the most qualified systems for flight. In Lombardia more than 200 companies and 15,800 employees operate in the various areas of the aerospace industry and produce 4,9 billion of Euros of total turnover. Lombardia generates 34% of the Italian export of aerospace industry. The main aims are: to develop the specialization and competitiveness of the SMEs, to support the networking process, to develop new contacts for the SMEs, to promote the industrial cooperation, European R&D projects and worldwide scientific exchange and to enhance abroad the attractiveness of the cluster.



#### MERLETTI S.R.L.

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#### Contact:

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## **COMPANY PROFILE**

Manufacturing and assembly of components and sub-assy for aerospace industry and verticalized management of customer orders. Design and manufacturing of tools for machining of mechanical parts.

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## Contact:

Pierluigi Morello, General Manager morello@morellospa.com



## **COMPANY PROFILE**

Morello SpA since 1957 produces hot forged steel parts for the aeronautical, railways and energy sectors. For aeronautics we are specialized in the production of shafts, engine gears, gearboxes and complex shape forgings.



## NCM S.P.A.

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Francesca Micheli, Program Manager f.micheli@ncmonline.it phone +39 0742 630387



## **COMPANY PROFILE**

NCM SpA is an Italian company which deals with precision mechanical machining and special processes for the Energy (Fuel Nozzles, Injectors, Combustion Chambers, Liners, Nozzles) and Aeronautics Markets (structural parts and engine components and sub-assy). NCM is certified ISO 9001, UNI EN 9100, ISO 14001, NADCAP for Electron Beam Welding, Plasma & HVOF Coating, heat treatments and liquid penetrant inspection (in progress) and has recently installed three Additive Manufacturing Machines.

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COSTRUZIONI MECCANICHE



## **NCM TECNOLOGY S.R.L.**

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## Contact:

Massimo Musella, CEO Biagio Musella, Head of Sales Carmen Corrado, Export Manager

## **COMPANY PROFILE**

N.C.M. Tecnology is specialized in aviation parts manufacturing through Milling Machines. Specifically we work on alluminium alloys, titanium and any kind of special steel. We can design and build molds for injection and/or thermoforming plastic, machines and special equipment in the packaging sector. Our machines allow us also to perform even complex operations such as sculptured profiles and cams granting certified results and high quality machining for small and complex components of any material. NCM Tecnology, thanks to its long experience in the field of precision machining, certificates and guarantees results of the highest quality for any material worked for any particular run.



## **NOVOTECH S.R.L.**

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## **Contact:**

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## **PRODUCTION**

- · Composite Design & Manufacturing
- Main Structural Component Design and FEM Analysis
- Aeroelasticity Analysis
- Acoustic and Vibrations
- Smart Structures
- Structural Health Monitoring (SHM)

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## **O.V.S VILLELLA S.R.L.**

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#### Contact:

Antonio Villella, Sales Director

## **COMPANY PROFILE**

O.V.S. VILLELLA has been founded in 1975 by its actual Manager Pino Villella as an aeronautical welding company. With a staff of more than 150 employees, our main areas activities are: Manufacturer of aerospace structures, sheet metal, welding (NADCAP Approved), piping & ducting, Machining till 9 Axes, NDI (MT-PT-RT NADCAP Approved), surface treatments & maintenance according to PART-145.





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## **Contact:**

Andrea Villano, Sales & Marketing



## **COMPANY PROFILE**

O.M.I. S.r.L., Aeronautical Supplier, offers to the market complete solutions in Design, Manufacturing and Assembly of high Technology, meeting precisely the necessities of its clients.







## OMA DI ARSENI DAVIDE

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Antonio Caldarola, Sales & Account Director









## **COMPANY PROFILE**

OMA ARSENI was founded in 1995 with the task of designing and manufacturing aerospace tools taking advantage of the previous 40 years of experience gained by the Management. The Company has increased the core activity including manufacturing parts and small assemblies both for airplanes and helicopters. OMA ARSENI is now high skilled in hard materials manufacturing (Inconel, Nimonic, Titanium alloys) and aluminum high speed machining and is able to manage a full integrated work package including engineering (CAD, CAE, CAM) supported by LDP Aerospace as Partner, material supplying, thermal and surface treatments through qualified suppliers and the final assembling.



## OMA S.P.A.

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## **COMPANY PROFILE**

Integrated aerostructures, hydraulic and electromechanical systems and components for commercial and military aircraft and helicopters, maintenance repair and overhaul.

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#### OMA SUD S.P.A.

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## Contact

Simone Proietti, Managing Director

## **COMPANY PROFILE**

OMA SUD SpA is an aeronautical company whose core business is related to Commercial Aviation and General Aviation. As for Commercial Aviation, OMA SUD is specialized in Airframes Manufacturing and Assembling, Tooling and Jigs Design and Manufacturing, Spare Parts and Interiors and Cabin Systems. As for General Aviation, OMA SUD capabilities concern Aircrafts Design, Development, Certification and Manufacturing, Systems and Equipments Design, Development and Manufacturing, Spare Parts, Interiors and Landing Gear. Moreover, in the last years OMA SUD has strengthened experience also in advanced composite materials also for the Aeronautical Field.



## POLO AEROSPAZIALE DELL'UMBRIA

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#### Contact

Laura Bizzarri, PhD



Umbria Aerospace Companies is an association founded in November 2008 with the support of Confindustria Umbria. Today in UAC are 29 companies associated, with 2,900 aggregate employees and an amount of sales of 390 Millions €. The associated companies have a variety of skills: from the production services, to the components manufacturing, to get the supply of avionics subsystems. The following Istitutions are own supporting members under a common working agreement: Perugia University, the Italian Region of Umbria, the Italian Trade Agency, Umbria Trade Agency.







## **RI-BA COMPOSITES S.R.L.**

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#### Contact:

Benjamin Reinhart, Key Account Manager

## **COMPANY PROFILE**

Riba Composites is today one of the Italian leader in the design and manufacture of structural parts and components in advanced composite materials (carbon, glass, aramid fiber).

RIBA has been operating since 1988 and has been able to develop very quickly in all areas that require high performances, weight and quality to their products.



## **TECNAVAN INTERIORS S.R.L.**

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## Contact:

Luigi Conti, Engineer



## **COMPANY PROFILE**

Production and maintenance of interior components and special equipment for aircrafts and rotorcrafts included seats, armrest and upholstery.

Specialized in the manufacturing of moulds and tools (also for in-house reverse engineered parts). Composite materials, thermoforming processes, and bonding.

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## **TECNOLOGIE AVANZATE S.R.L.**

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## Contact:

Arrigo Pozzetto, Engineer

## **COMPANY PROFILE**

Production of parts in composite material for aerospace. Check and certify material, curing at low and high temperature both in air and in an inert environment, check the produced parts through destructive and non-destructive methods, deliberating parts with COC, make tools using 5-axis machines. Mechanical and Chemical laboratory tests. Reverse engineering even on complex parts.





## **TECNOLOGIE INDUSTRIALI & AERONAUTICHE S.P.A.**

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#### Contact:

Massimo Brambilla, CEO

## **COMPANY PROFILE**

TI&A Tecnologie Industriali e Aeronautiche S.p.A. was founded in 1994 as a result of the acquisition of the aeronautical unit of Tecnologie Industriali S.p.A., a firm that had been on the market since 1946.

With its principal place of business in Cologno Monzese (Milan, Italy), TI&Aworks in a production plant of over 3,000 m<sup>2</sup>. To meet Customer demands in real time, a remote site is located in Somma Vesuviana (Naples, Italy).

Over the years, TI&A has strengthened its presence on the market, specializing in the design and manufacture of materials and systems for thermal and sound insulation, focusing on civil and defense aeronautics.

Products: Themoacoustical insulation for aerospace – Rigid and soft insulation blankets for high temperature Firewalls AC 20.135.







## TUNGSTENTOOLS ITALIA S.R.L.

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## **COMPANY PROFILE**

TUNIT is a leading developer and manufacturer of milling and drilling solid carbide cutting tools for machining aeronautical materials.

Spot-light news of TUNIT is a milling line, AluCroN coated, manufactured with customized carbide types for machining titanium, alloys and inconel and suitable, for high metal removal rates, meeting the high standards of the aerospace industry.

## TXT E-SOLUTIONS S.P.A.

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## **COMPANY PROFILE**

TXT NEXT is the engineering division of TXT Group, an international specialist in high-value software and strategic solutions for large enterprises. With over 30 years of aerospace industry experience, TXT NEXT provides leading-edge software solutions and services to empower the engineering capabilities of aerospace companies. Specialized on mission and safety critical domains and early adopter of the most innovative technologies, TXT NEXT partners aerospace industries throughout their entire product lifecycle.

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## **ITALIAN TRADE AGENCY**

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